



*Enhancing today's workforce through
tailored performance solutions*

February 8, 2008

Dear Friends and Colleagues:

I hope this finds you rested and ready to take on the challenges of 2008! NOCTI is looking forward to a great year and is ready to respond to your program improvement needs. As you may know, we just completed our first annual Assessment Conference with our partners at ACTE. In addition, NOCTI's online system capabilities have increased by a multiple of 15 and over one-half of our clients have moved to online testing. Lastly, a number of universities and associations, NOCTI included, were successful in securing the National Research Center for Career and Technical Education (NRCCTE) from OVAE and we have a number of research projects planned which will benefit the CTE community. However, I am not writing to talk about our improved services to the community, but to ask for your help.

Our sister company, The Whitener Group, Inc., provides assessment services to the private sector. We develop legally defensible and psychometrically sound entry-level employment exams as well as advanced placement exams. Whitener also sells standardized tests through regional entities called Industry Resource Centers (IRCs).

The IRCs are almost exclusively community colleges throughout the country that provide direct training programs for workforce development. They use our standardized assessments as a way to assure that training was successful. These IRCs are integral to economic development in the regions and states they serve. A list of NOCTI's IRCs can be found at

<http://www.whitenergroup.com/PDFs/IRC%20Directory.pdf>.

We recognize that one strong component of CTE is its ability to improve the effectiveness and competence of the local workforce. We hope that you will be able to assist us by identifying community colleges within your state that are directly involved in workforce training. The Whitener Group will then contact these institutions to ascertain their interest in becoming an IRC. As an IRC, the community college has the opportunity to increase its ability to engage in economic development activities and utilize the resources of The Whitener Group to help in building an additional revenue stream.

NOCTI and The Whitener Group would be most appreciative if you could provide contact information for two or three community colleges in your state that are involved with workforce development. Please use the attached form for this purpose.

If you would like additional information about our IRC network, please go to <http://www.whitenergroup.com/resource.cfm> or contact Lana Ford (lane.ford@nocti.org) or Anne Gielczyk (anne.gielczyk@nocti.org). Thank you for your assistance.

Sincerely,

John C. Foster
President/CEO
NOCTI and The Whitener Group